\sim Registration Form \sim 2024 Mid-Atlantic M&A and Capital Raising **Seminar**

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Please enclose payment for all attendees with Registration Form. Make checks payable to Bybel Rutledge LLP and mail to: 1017 Mumma Road, Suite 302, Lemoyne, PA 17043 Attention: Deb Wilkinson Or fax to: 717-731-8205
Please contact Deb Wilkinson with any questions at 717.731.1700 or at wilkinson@bybelrutledge.com.

Only cancellations prior to June 10, 2024 will be refunded.

1017 Mumma Road, Suite 302 Lemoyne, PA 17043 BYBEL RUTLEDGE LLP

2024 **MID-ATLANTIC** M&A AND **CAPITAL RAISING SEMINAR**

June 19, 2024

HERSHEY COUNTRY CLUB HERSHEY, PA



CONTINENTAL BREAKFAST 7:30—8:15 AM **SEMINAR 8:15 AM—NOON LUNCH 12 PM—1 PM** GOLF 1:15—5:30 PM





Overview

The financial institution's M&A Market is at a crosroads. While the banking industry is fundamentally changing forever, M&A as a part of your strategic initiatives is being reassessed and reevaluated. New assumptions, risk/reward parameters, and padigms are being developed and implemented to address today's issues and their long-term impact. Preparation for opportunities is essential as a buyer or seller. Whether now, or in the near future, mergers and acquisitions will impact your company.

Join community banking senior management, directors, and financial advisors for the 19th Annual Bybel Rutledge LLP Mid-Atlantic M&A Seminar. Attendees return each year for an informative seminar, peer networking, and golf on the Hershey Country Club's historic West Course. This seminar will provide timely and relevant information for strategic assessment in the current regulatory and business environment.

SCHEDULE

7:30—8:15 a.m. Registration/Continental Breakfast

8:15—8:30 a.m. Introduction - The M&A Man Doth Cometh Once More...Well Maybe!

Nicholas Bybel, Jr., Bybel Rutledge LLP

8:30—9:10 a.m. How to Take Advantage of Today's Banking Environment

Frank Blanco, Managing Director, Financial Services, Piper Sandler

9:10—9:50 a.m. Getting Ready & Getting the Job Done—M&A from a Seller's Perspective

Jay Junior, Managing Director, Investment Banking and Peter Losty, Director,

Financial Institutions, D.A. Davidson

9:50—10:10 a.m. Why Community Bank M&A is Different—Social Matters and Value

John Putman, Managing Director, Commonwealth Advisors, Inc.

10:10—10:25 a.m. BREAK

10:25—11:05 a.m. We Need Capital...The "Right" Capital

Chad Hull, Managing Director, Head of Depository Investment, Janney

11:05—11:40 a.m. Watch out for Regulatory Trip Wires and Speed Traps

Reginald S. Evans, Partner, Bybel Rutledge LLP

11:40—11:55 a.m. Coach Saban's Due Diligence Program

Panel of Professionals

11:55—Noon Conclusion

Nicholas Bybel, Jr., Bybel Rutledge LLP

Noon—1:00 p.m. Lunch - Traditions

1:15—5:30 p.m. Golf – West Course, Hershey Country Club

5:30 p.m. Awards/Reception, Hogan Patio and Grill



Bybel Rutledge LLP Attorneys

Nicholas Bybel, Jr.

Erik Gerhard

Reginald S. Evans

Eric L. Brossman

G. Philip Rutledge
Louise S. Hutchinson
Catherine E. Walters
Alexandra M. Sipe

1017 Mumma Road, Suite 302 Lemoyne, PA 17043

717.731.1700

www.bybelrutledge.com